

# the Fixture Gallery

## A Friend in the Fixture Business

Selecting your bathroom or kitchen fixtures at the Fixture Gallery at Consolidated Supply Co. is like shopping with a trusted friend: a knowledgeable and friendly ally is there to help you put together your look. And that's a good thing, considering how overwhelming picking the perfect fixtures and selecting the right finishes can be.

"Our sales staff has more than 20 years of experience combined, so they're very knowledgeable," says Sheila Costanzo, the showroom manager for the Fixture Gallery, which has been family-owned for 79 years. "Our staff works for a company that cares about them, and they, in turn, pass that along to you. I think a lot of our customers would say they feel like friends, not just customers. And that's a big difference from the Big Box stores, where the salesperson who waits on you today may not be there tomorrow."

To help you visualize how plumbing fixtures will look and function in your home, the Fixture Gallery's 3,500-square-foot showroom is filled with room vignettes featuring working fixtures, and the latest design trends and finishes. "We put the vignettes together in a way that people might want to put their kitchen or bathroom together," says Costanzo. "We use the latest paint, wood-working and surface trends, and pair faucets, sinks and showers that work well together. And because the displays are functional, you can flush the toilets, run the faucets, play with the showerheads and turn

on the steam generators to really get a feel for how they work. We want you to play and experience the products before you decide to purchase."

The Fixture Gallery is a longtime distributor of mainstay plumbing brands such as American Standard, Porcher and Jado. In addition to a wide selection of traditional fixtures, the showroom also features some of the newest and hottest products on the market. "We've got a lot of eco-friendly products, like Enviro Bath metal sinks made from recycled materials," says Costanzo. "We're also focusing on water conservation with items like American Standard's 1.2-gallon flush toilet or metered faucets."



Spa-like luxury is popular also, and the Fixture Gallery has a selection of products to infuse your bathroom with serenity, such as air pools. "Instead of a whirlpool tub, which circulates the tub water through a system and back into the tub, air pools inject warm air into the water," says Costanzo.

"They're much more sanitary, easier to maintain, quieter and more of a spa experience."

No matter what style or size of kitchen and bath fixtures you're looking for, chances are you can find it at the Fixture Gallery. "We have something for every taste and budget," says Costanzo. "But our customer service is what really sets us apart. We want people to be comfortable when they walk through our door, feel relaxed and make themselves at home."

*American Standard*

 **PORCHER**